



June 21, 2018

Mr. Todd Hensley
Schuler Shook
750 North Orleans St., Ste 400
Chicago, IL 60654

thensley@schulershook.com

Dear Todd,

This letter is my personal recommendation for the elevation of Jim Read, ASTC to Fellow of the American Society of Theatre Consultants.

I have had the pleasure of knowing Jim Read since first joining the America Society of Theatre Consultants in 2009. Jim was serving as president of the organization and my interactions with him were many. Perhaps most striking to me, at the time, was Jim's overwhelming passion for the performing arts, the ASTC organization, and for theatre consulting. He seemed to work tirelessly to improve those areas with which he was involved and the pride he had in his professional accomplishments was second only, it seemed, to the pride he felt of being a member of ASTC. Jim freely provided assistance, guidance, and industry knowledge to the organization and worked to contribute operating policies, procedures, and professional standards. He has continually sought out excellence and recently developed an organizational operating procedure designed to help ASTC function more effectively and efficiently.

Jim has always been an outstanding representative of the American Society of Theatre promoting safe working practices and a first class theatre experience for every theatre-goer. He is confident in his knowledge of theatre practices and his ebullient manner has established many collaborative relationships within the entertainment industry.

But, perhaps most notable about Jim Read is the strength of his character, his honesty [Jim is a matter-of-fact guy, and no one will ever call him shy!], and his commitment to personal and organizational excellence.

Todd, I hope the ASTC Fellows Committee will give a thorough consideration for the elevation of Jim Read, ASTC to Fellow of the American Society of Theatre Consultants.

Sincerely,

A handwritten signature in black ink that reads "Don Hirsch". The signature is written in a cursive, flowing style.

Don Hirsch

Don Hirsch Design Studio, LLC

95 Upper Barnett Hill | Montpelier, VT 05602 | 802.233.9623 | don@donhirschstudio.com | www.donhirschstudio.com